

4 Year Span

41 Hotel
Projects

\$360mm in
Experience

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Dedicated Focus. Thoughtful Analysis. Collaborative Solutions.

FINANCE

Issues Resolved:

- “My investors are ready to move on this project, but we can’t locate financing, can you assist?”
- “Our lender dropped out right in the middle of the process of construction/acquisition. What options do we have?”

Example:

Sourced bridge and conduit loans for **\$12.3mm acquisition** with PIP of Hilton-flagged Hampton Inn & Suites.



ANALYTICS

Capabilities Provided:

- “Our lender needs a feasibility study analyzing the effects of our brand repositioning project, can you help?”
- “Having SBA/USDA financing in place, are you capable of preparing a study under their specific criteria?”

Example:

Conducted extensive feasibility study of **\$1.2mm** IHG-flagged HIEX Formula Blue PIP, financed by non-bank bridge lender.



ASSET MANAGEMENT

Questions Answered:

- “As we prepare to close on this property, which brand is best for this site/market?”
- “We have 2 properties under option, but can only move forward with one, which is best positioned – standalone and for our portfolio?”

Example:

Analyzed positioning for better choice of 2 sites in FL for **construction of \$7.8mm** Fairfield Inn & Suites by Marriott.

